







2018 Market Demographics

| CATEGORY | 0-3 MILE | 0-5 MILES | 0-10 MILES |
|------------------------------------|----------|-----------|------------|
| POPULATION | | | |
| 2018 Estimated Population | 111,562 | 309,369 | 1,046,237 |
| 2023 Estimated Population | 114,648 | 318,361 | 1,079,011 |
| 2018-23 Increase Population (Est.) | 3,086 | 8,992 | 32,774 |
| ETHNICITY | | | |
| White Only Ethnicity | 46.73% | 45.19% | 47.70% |
| Black or African American | 7.81% | 9.84% | 9.73% |
| Hispanic or Latino | 77.64% | 73.79% | 64.22% |
| Asian | 3.18% | 4.20% | 5.90% |
| AGE DISTRIBUTION & FAMILY | | | |
| Ages 17 & Under | 30.02% | 29.95% | 27.72% |
| Ages 18-34 | 26.48% | 26.78% | 27.11% |
| Ages 35-54 | 24.62% | 24.49% | 24.95% |
| Ages 55 and better | 18.88% | 18.78% | 20.22% |
| Median Age | 30.7 | 30.6 | 31.7 |
| Number of Households | 30,693 | 82,032 | 291,889 |
| EDUCATION (ADULTS 25+) | | | |
| High School or GED | 28.02% | 27.88% | 26.95% |
| Some College | 20.94% | 20.31% | 22.70% |
| Associates | 5.89% | 5.79% | 6.67% |
| Bachelor's Master's, Prof. or PhD | 10.26% | 11.56% | 16.55% |
| INCOME | | | |
| HH < 35,000 | 39.56% | 40.15% | 32.40% |
| HH 35,000-50,000 | 16.30% | 15.46% | 13.53% |
| HH 50,000-75,000 | 19.71% | 18.04% | 18.08% |
| HH >75,000 | 24.44% | 26.36% | 35.98% |
| Median Household Income | \$44,120 | \$44,117 | \$55,044 |
| Average Household Income | \$57,245 | \$58,728 | \$72,505 |

To receive additional information regarding the retail opportunities in the City of Colton, please contact: Mr. Art Morgan at (909) 370-6170 or by email at amorgan@coltonca.gov

NOTE: Ethnicity calculations do not equal 100% due to multi-ethnic classification by Census Bureau SOURCES: US Census Bureau, Environics Analytics, American Community Survey, California Transportation Department, Development Management Group, Inc.





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3 LOCATIONS!



The City of Colton is located at the intersection of Interstate 10 & 215 offering a centralized location to the core of the Inland Empire.

Retail Opportunities (Estimated 2018 Consumer Expenditures) (Centroid: I-10 & Rancho Avenue Colton, CA)

| RETAIL CATEGORY | 3-MILE RADIUS | 5-MILE RADIUS | 10-MILE RADIUS |
|-----------------------------|-----------------|-----------------|-----------------|
| Total Retail Demand | \$2.149 Billion | \$ 4.80 Billion | \$14.54 Billion |
| Motor Vehicle Sales | \$443.73 MM | \$923.53 MM | \$ 2.73 Billion |
| Automotive Parts | \$ 41.59 MM | \$ 86.55 MM | \$255.92 MM |
| Home Furnishings | \$ 40.88 MM | \$ 53.08 MM | \$141.50 MM |
| Electronics | \$ 14.89 MM | \$ 65.27 MM | \$179.81 MM |
| Building Materials | \$117.88 MM | \$243.15 MM | \$ 1.02 Billion |
| Food/Beverage (Grocery) | \$350.15 MM | \$702.65 MM | \$ 2.30 Billion |
| Specialty Foods | \$ 4.43 MM | \$ 8.86 MM | \$ 27.74 MM |
| Pharmacies & Drug (w/HABA |) \$ 97.12 MM | \$186.51 MM | \$680.82 MM |
| Gasoline Stations | \$169.88 MM | \$442.52 MM | \$ 1.54 Billion |
| Clothing | \$ 78.21 MM | \$167.57 MM | \$490.77 MM |
| Sporting Goods | \$ 14.04 MM | \$ 38.13 MM | \$183.21 MM |
| Office Supplies | \$ 3.93 MM | \$ 14.98 MM | \$ 54.52 MM |
| Full-Service Restaurants | \$ 71.86 MM | \$172.45 MM | \$565.40 MM |
| Limited Service Restaurants | \$114.04 MM | \$273.05 MM | \$849.46 MM |

Traffic Counts from Interstate 10 & 215 (Measured-2016)

| LOCATION | PEAK HOUR | PEAK DAILY | AVERAGE DAILY |
|-------------------------------|-----------|------------|---------------|
| I-10 & Pepper | 13,300 | 202,000 | 197,000 |
| I-10 & Rancho | 13,500 | 203,000 | 198,000 |
| I-10 & La Cadena/9th | 13,500 | 204,000 | 200,000 |
| I-10 & Mt. Vernon | 13,800 | 208,000 | 204,000 |
| I-215 & Mt. Vernon/Washington | 11,700 | 161,000 | 157,000 |